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The mission of NAPM Central Michigan, Inc. is to serve the needs of its members and the profession by providing quality learning opportunities through educational forums, career broadening and mentoring experiences. Additionally, it is our mission to promote increased recognition of NAPM and the growth opportunities offered by the organization.

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## PRESIDENT'S UPDATE NOVEMBER 2011

I would like to thank everyone who participated in the Central Michigan Purchasing Conference. We had a great turnout of over 40 participants, and received great reviews. I also want to thank Tim Pinter, Judy Jacobs and Jim Shiere for their efforts in planning the conference. This group put in a lot of effort and it paid off. Thank you and great job everyone!

For those that attended the conference, we will have the presentations uploaded to the website shortly. The presentations will be password protected and the participants should be on the lookout for an e-mail with the password information.

ISM has notified the affiliates that it will be raising the membership charge by \$20 starting in 2012. This is the second rate increase by ISM in the past couple of years. When ISM increased rates last time, NAPM-Central Michigan kept the annual membership dues steady. This new increase has caused the Board to review the impact. Unfortunately, the Board has determined the \$20 increase by ISM would create a large impact on the affiliate. The Board has voted to increase the dues by \$20, but doing so over a two-year period. Dues for the affiliate will increase by \$10 for 2012 and \$10 for 2013. Annual dues invoices will be mailed shortly and you will notice the annual dues are now \$160. If you have any questions or concerns, feel free to contact one of the Board members to discuss.

NAPM-CM will soon be sending out applications for the annual scholarship. The Board will be forwarding applications to local colleges and professors. If your organization employs interns or you know a college student working on a supply management related degree, let them know and forward them to the site. We will have the application uploaded soon.

Beginning with the February Satellite Seminar, ISM has instructed that the seminars will now be streamed. As we receive more details, we will send along to you.

Everyone have a great Thanksgiving!

Adam

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## MEMBERSHIP REPORT

### **New Regular Members:**

Rebecca Cook, State of Michigan DTMB

### **New Student Members:**

Gokul Raj Balasundaram  
Yan Cao  
Joseph Chowallur  
Jack Cogswell  
Ashrut Garg  
Xiao Geng  
Kevin Gibbons  
David Guo  
Varun Gupta  
Jeff Hecker  
Peter Hosken  
Adam Isaacson  
Karthik Kalavakunta  
Robert J McElmurry  
Anand Menon  
Sivaram Murthy  
Brett Neller  
Craig Samuelson  
Rahul Seelam  
Sanil Sesuadri  
David Stern  
Keith Voorheis  
Yanjing Xin  
Xin Zhou

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**Immediate Past President – Tim Pinter**

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**PROFESSIONAL DEVELOPMENT  
SATELLITE SEMINARS**

**Thursday, February 9, 2012**

Category Management and Understanding the  
Importance of Relationships

**Thursday, April 19, 2012**

Managing Demand through Effective Forecasting

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**MEMBER DISCOUNT  
FOR ONLINE REVIEW COURSES FROM ISM**

<http://www.ism-knowledgecenter.ws/>