



The Quote

P.O. Box 21146 • LANSING, MICHIGAN 48909-1146 • www.msu.edu/user/napmcm

September

2011

The mission of NAPM Central Michigan, Inc. is to serve the needs of its members and the profession by providing quality learning opportunities through educational forums, career broadening and mentoring experiences. Additionally, it is our mission to promote increased recognition of NAPM and the growth opportunities offered by the organization.

PRESIDENT'S UPDATE SEPTEMBER 2011

I'm excited to get the program year kicked-off. Our first PDM of the year will be on Tuesday, September 20 at the Crossroad's Bar and Grill in Leslie. This will not be a normal PDM. There will not be a scheduled speaker; instead, the PDM will be entirely dedicated to networking and discussing the ways NAPM-CM can bring value to its members. Additionally, the Board has decided to make this PDM free to NAPM-CM members. We will be serving pizza for the dinner. That's right, free food! Please make every effort to attend and bring with you one idea of a service that NAPM-CM could provide to make your ISM membership more valuable.

We have had a great response to the Central Michigan Purchasing Conference. If you have not done so, register. The final registration date is October 14. The cost is only \$300 and is less than half of a comparable conference elsewhere. What's more, the conference topics were developed by NAPM-CM members, so the conference is specialized for you!

Also in October, NAPM-CM will be hosting the Satellite Seminar. The topic will be "Manage...Lead...Transform: What You Need to Know to be Effective." The seminar is on October 13 and will be hosted at MSU.

All of the above information is on the web site. If you've never been to our website, please take a minute and check out the information that is available. The address is <https://www.msu.edu/user/napmcm/index.htm>.

We have three upcoming opportunities for you to further your professional development, meet new people, and get more out of your membership in ISM. I hope to see many of you at one of the events!

Adam

MEMBERSHIP REPORT

New Members:

- Dennis Brown** - Neogen Corp, Lansing
- Julie Collins** - Neoen Corp, Lansing
- Donald Moorer** - Strategic Marketing Associates, East Lansing

PROFESSIONAL DEVELOPMENT SATELLITE SEMINAR

Thursday, October 13, 2011

Manage...Lead...Transform: What You Need to Know to be Effective.

SEPTEMBER PROFESSIONAL DEVELOPMENT MEETING

Topic: Networking and PDM Ideas

Date: Tuesday, September 20, 2011

Time: 6:00 PM

Location: Crossroad's Bar and Grill
Leslie, MI

CENTRAL MICHIGAN PURCHASING CONFERENCE

NAPM-CM will be sponsoring a purchasing conference to be held at the Kellogg Center at MSU. The Conference will be held on Tuesday, October 18 and Wednesday October 19. Topics will be:

- **Supplier Performance, Evaluation and Development**
 - Sigmund Huber, Senior Director Supplier Relations, Chrysler Group LLC
- **Capacity Assessment and Lead Time Reduction**
 - David Sieben, President of SourceAlign, Inc.
- **Defining Bid Specifications (RFP)**
 - Carla Hendon, Properties Procurement Manager, Meijer
- **Panel Discussion**
 - Nickolas Little Assistant Dir. Executive Development Programs, Michigan State University

Cost: Members: \$300. Non-Members: \$325.

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**PROFESSIONAL DEVELOPMENT
SATELLITE SEMINARS**

Thursday, October 13, 2011

Manage...Lead...Transform: What You Need to Know
to be Effective

Thursday, February 9, 2012

Category Management and Understanding the
Importance of Relationships

Thursday, April 19, 2012

Managing Demand through Effective Forecasting

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