



THE QUOTE

P.O. Box 21146 • LANSING, MICHIGAN 48909-1146 • www.msu.edu/user/napmcm

March

2007

The mission of NAPM Central Michigan, Inc. is to serve the needs of its members and the profession by providing quality learning opportunities through educational forums, career broadening and mentoring experiences. Additionally, it is our mission to promote increased recognition of NAPM and the growth opportunities offered by the organization.

NEWS FROM YOUR PRESIDENT

Well if it's March, we must be getting some snow. We somehow have to make up for December and January and this is the month to do it.

To all of you who paid your dues for this year, thank you very much. We are striving to give you value for your dues and are bemoaning the lack of feedback. At every board meeting we ask what we have heard from our members, and it's rare that we've heard anything. Thus, I do implore you to contact one of your board members if there is anything we can offer you or do as an organization for you.

Our March Dinner meeting will be in Jackson. It will be at Bullingers and we will have Mark Houser from Apollo Industries speaking on logistics. You are welcome to come to the meeting and to learn a little more about logistics. It is also the election of officers and we have a full slate, so you don't have to worry about being pigeon holed for the job.

Keep in mind that there still is a trial membership available for anyone who has never been an ISM member. This is free for 6 months and a good way to find out more about ISM, what we do and what we have to offer.

We have a wonderful opportunity at our April meeting to have the U.S. Customer Border Patrol speak to us regarding IMPORTING or EXPORTING of material. They have requested that we provide them with company names and type of industry the attendee's represent. If there is an interest in this topic, we are planning this for our April 17th dinner meeting. We need to know a month ahead of the meeting date the number of members interested in attending and which topic IMPORTS or EXPORTS. PLEASE contact Tim Pinter or any Board Member by March 20th. Tim will be on vacation when you receive this, but you can E-Mail him with the information. Also, we are attempting to change the April meeting to a luncheon meeting, so keep that in mind when you contact Tim.

I hope to see you at the March Logistics meeting and if not, let me know what we can do to pique your interest.

Mike Butchart - President NAPM-CM

MEMBERSHIP REPORT

New Regular Members:

Jeff Roberts, VP Commercial Operations
Gulbrandsen

Janis Cook, Lansing Board of Water and Light

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MARCH 20th DINNER MEETING

Speaker: Mark Houser, Apollo Express Inc.

Topic: FREIGHT LOGISTICS

Implementing and control of raw materials and finished goods through common carriers (TL and LTL).

How a 3rd party Logistic Management Group may provide opportunities for improved material flow and cost savings.

What is new/changing to the freight transportation industry.

Location: Bullingers, Corner of Wildwood and Ganson, Jackson Michigan

When traveling from I94 or 127, go south at the intersection of I94 & 127. Go through at least 5 stoplights to Ganson and turn right (West) on Ganson. Go through one traffic light and Bullingers is on your left across the street from the first gas station you see.

Time: Sign-in & Social Time 6:00-6:30
6:30 seating and dinner orders
6:45 Presentation begins

Cost: \$20.00 Members & Guests
\$15.00 Student members
Cash bar for drinks

RSVP: By Friday March 16th to:

Tim Pinter (517-372-9121x 104)
tpinter@auroraspchm.com

Dave Taylor
taylo517@yahoo.com

Mike Butchart (517-788-0077)
mlbutchart@cmsenergy.com

Higgins Michigan Purchasing Conference October 10, 11, & 12, 2007

UPCOMING SATELLITE SEMINARS:

Thursday, April 19, 2007

The Business Case for Diversity in a Social
Responsibility Context

Thursday, June 7, 2007

Project Management for Supply Professionals

**March 2007 is Supply Chain Management Month—
Supply Management: Maximizing Opportunity,
Managing risk.**

The Jan. issue of Newslines, a newsletter from ISM to affiliate board members, mentioned Bob Dylan's "The Times They are a Changin'" song and then explained the focus of the new C.P.S.M. certification. The article then repeated the *definition* from ISM, that **Supply Management focuses on the "identification, acquisition, access, positioning and management of resources that the organization needs or potentially needs in the attainment of its strategic objectives."**

The challenge before us, which I have stated repeatedly in the past, is to keep changing, learning and developing your professional skills and expertise. You must continually strive to hone your skills, improve your efficiencies, and gain competitive advantage for your company. You manage risk, identify potential problems and make strategic agreements with key suppliers to maintain the flow of goods and services to meet your company goals. This is what is expected of today's supply chain management practitioners. Our markets, the competition and market factors are dynamic and ever changing. . . that is the global community in which we operate today! Either you innovate, adjust as you go, improvise and move forward, or your competitor will—"lead, follow or get out of the way!"

C.P.M. Exams: reminder that both NAPM-Saginaw Valley and NAPM-Metro Detroit have announced and scheduled C.P.M. Study Classes.

Check out our March dinner meeting for professional development and value-add!

NAPM CENTRAL MICHIGAN BOARD

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