

February

2007

The mission of NAPM Central Michigan, Inc. is to serve the needs of its members and the profession by providing quality learning opportunities through educational forums, career broadening and mentoring experiences. Additionally, it is our mission to promote increased recognition of NAPM and the growth opportunities offered by the organization.

## NEWS FROM YOUR PRESIDENT

I guess we spent too much time in the late fall weather hoping that this cold would never get here. We knew we were wrong but the hopes didn't die until this below zero stuff hit us with the vengeance it did. My condolences for those of you who ski, snowmobile or ice fish for such a late winter, but for the rest of us, spring is just around the corner.

With spring coming, it is time to consider electing new officers to NAPM-CM. You are certainly welcome to apply for any one of the positions, though applying for the President's position without first being a board member might be a little shaky. The board meets the first Tuesday of every month on MSU's campus at 5:45pm. We have a standard agenda (meetings, membership, finances and minutes of the last meeting) as well as other items (awards, Higgins Lake, scholarships, etc.) and the meetings rarely last longer than 7:15pm. If you would like more information or have an idea that you might be interested, please contact a board member. You would be welcome to attend our March 6<sup>th</sup> board meeting and see how the meeting runs and how this group of officers from various firms all work together for the betterment of our profession.

Please make sure your dues are paid. If they aren't we will have to drop you off the roster and we'd prefer that if we did this, we like know that you are not willing to remain a member. We would also like to know why you are or are not a member, as we are interested in what we can do to make NAPM-CM a better organization for you.

We had luncheon meetings in January and those that attended said they were good. Please let us know if that is a better fit for you as we will do it more often if we find that's what you want. Our February meeting will be on February 20<sup>th</sup> at the Coyote Mountain Grille. Dr. Judith Whipple will be the speaker and the topic is Collaboration. I suspect it will be a good meeting so please plan on attending.

Punxatawney Phil did not see his shadow, so spring will be here shortly. Before it arrives, come to a meeting on Collaboration.

## MEMBERSHIP REPORT

**New Regular Members:**

**Bruce Cook**, Purchasing Manager, Lansing Board of Water and Light

**Kate M. Furtaw**, Lansing Board of Water and Light

**Susan Tinney**, Business Office Supervisor, Ingham Intermediate School District

**New Student Member:**

Andrea M. Prud'homme, MSU PhD Student

## FEBRUARY DINNER MEETING

**Date:** February 20<sup>th</sup>, 2007

**Speaker:** Professor Judith Whipple, Department of Marketing and Supply Chain Management  
Michigan State University

**Topic: Collaboration: When, Why, and How**

The relationship between buyers and suppliers is changing from one that is adversarial and transactional to one that is collaborative and cooperative. Research found that collaborative relationships operate at a higher level across important management items such as trust, long-term commitment, and relationship activities. This presentation will explain this in depth.

**Location:**

Coyote Creek Grill  
6951 Lansing Road  
Dimondale, MI  
517-322-3080  
Exit 98B off I-96 in S.W. Lansing

**Time:**

6:00-6:30 Sign-in & Social Time  
6:30 seating and dinner orders  
6:45 Presentation begins

**Cost:**

\$20.00 Members & Guests  
\$15.00 Student members  
Cash bar for drinks

**RSVP:****Tim Pinter**

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**Mike Butchart**

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517-788-0077

I have been in discussion with the U.S. Customer Border Patrol regarding IMPORTING or EXPORTING of material. They would be willing to speak to NAPM-CM. They have requested that we provide them with company names and type of industry one represents. If there is an interest in this topic, I am planning this for our April 17<sup>th</sup> dinner meeting. We need to know a month ahead of the meeting date the number of members interested in attending and which topic IMPORTS or EXPORTS. PLEASE contact Tim Pinter or any Board Member by March 20<sup>th</sup>.

**UPCOMING SATELLITE SEMINARS:**

**Thursday, April 19, 2007**

The Business Case for Diversity in a Social  
Responsibility Context

**Thursday, June 7, 2007**

Project Management for Supply Professionals

**Higgins Michigan  
Purchasing Conference  
October 10, 11, & 12, 2007**

**NAPM CENTRAL MICHIGAN BOARD**

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