



THE QUOTE

P.O. Box 21146 • LANSING, MICHIGAN 48909-1146 • www.msu.edu/user/napmcm

June

2003

NEWS FROM YOUR PRESIDENT

As this is my swan song in presidential letter writing, I would like to go out passing on a few thoughts and ideas. We have a Lugnuts game coming up, the last Satellite Seminar is June 12, we learned a few things while at the International Convention in Nashville and Higgins Lake 2003 brochures are out.

We have our last meeting of the 2002/2003 season at beautiful Oldsmobile Park. We are on the center field deck on June 10 for the 7:05pm game. Dinner will be available at 6:00 and bring the whole family for a relaxing night of quality baseball. Contact Jerry Williams for reservations at \$20 per person.

We will hold the last Satellite Seminar for this year at Michigan State on June 12. This will be Reengineering MRO Procurement to Impact Your Organization's Bottom Line and the cost is \$25. This includes a box lunch and a small breakfast for you early arrivers.

There was a myriad of information flowing out of Nashville. Some interesting tidbits include:

- Consortiums are alive and running and many companies are dealing with more than one.
- If there is outsourcing taking place, remember that someone still has to manage the outsourced commodity
- The Recession is over (but the economy hasn't been told that yet).
- When doing an auction, software does not make the decision.
- A lot of suppliers push back to doing business electronically, but this is the way it is to be.
- When working with suppliers, ask more about their financial situation, from time to time.

There were 1724 attendees and the Opryland Hotel, while awesome with very good service, seemed a challenge for some to walk the distances necessary.

If you haven't received the Higgins Lake 2003 brochure, Survivor, please contact Jerry or Mike and we'll get you one. Registrations are now being taken and I strongly suggest you get your reservation in early. We are sending this out earlier and farther and may have a shortage of space before all is said and done. Everything is in place and we will see you at Higgins October 8th.

Thanks for all the support in the last couple of years and don't be afraid to communicate with any of the board members. This has been an enjoyable position to be in and I hope you've had as much fun with NAPM/ISM duties as I have.

LUGNUTS OUTING

TUESDAY, JUNE 10, 2003
DINNER 6:00PM
GAME TIME 7:05PM

The annual Lugnuts outing for the Central Michigan Association will be held on Tuesday June 10, 2003 at Oldsmobile Park in beautiful downtown Lansing. We will be on the center field deck. The cost is \$20.00 per person, and will include your ticket to the game and dinner. A cash bar will be available for those that wish to partake of other beverages. We will all raise our glasses high in honor of the Past Presidents who have given so much to the association over the past years. Please send your reservations and check to cover to:

Jerry Williams
 C/O NAPM-Central Michigan
 PO Box 21146
 Lansing, MI 48909

Reservations must be in by Tuesday, June 3, 2003. For the first time ever, credit cards will be accepted!!!

SATELLITE SEMINAR

When: 6/12/03, 10:00 am-2:00 pm (optional networking breakfast from 9-10)

Where: 88 Service Rd, MSU Campus (across from MSU Purchasing)

Cost: \$25.00

Registration deadline: 6/10/03

Title: "Reengineering MRO" A Focus on the Importance of Critical Support Materials and Services

For more information contact: Denise O'Brien
 517-355-0357 X127 or email: obriend@msu.edu

SATELLITE SEMINAR REMINDER

June 12, 2003

Reengineering MRO Procurement to Impact
Your Organization's Bottom line

UPCOMING EVENTS

June 10th, 2003

Lugnuts Outing

September 10th, 2003

The Greater Grand Rapids NAPM chapter is sponsoring a one day seminar about MRO Strategic Alliances with Tim Underhill.

HIGGINS LAKE 2003

**Higgins Lake 2003 will be held
October 8th, 9th, and 10th.**

Visit our Web Site at
www.msu.edu/~napmcm for
updates

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