

February

2002

NEWS FROM YOUR PRESIDENT

I've always been told about the doldrums of February. As I write this the sun is shining and every one has power. How doldrummy is life with the sun shining in February. I promise a lift, even if you don't need one, by inviting you to our February Dinner Meeting. It will feature iPower talking about their Internet Purchasing help they have for us. Contact Mike Butchart for information or reservations.

You will note we've had quite a few joint meetings with APIC's. They have an offer for our members to join them on a plant tour of Spartan Motors Inc on February 26th. Spartan makes Fire Trucks and large Motor Home Chassis and is a wonderful tour. If you are interested, let me know or contact Mike Foley @ 517-663-7750.

NAPM Metro Detroit is sponsoring a Negotiations session on March 12. The speaker is Joe Caruso with the topic "Negotiation: 5 Ways to Get the Upper Hand Every Time." Cost for NAPM members is \$129 which includes an unforgettable lunch. Contact Mike Butchart or <http://www.napm-md.org/napm-md/events/events.htm> for directions and information.

NAPM Central Michigan will be having an officer election in March. We would like to offer all members the opportunity to become an officer in our organization. We have openings for a first vice president (in charge of meetings and speakers) and a second vice president (in charge of membership). If you're interested, please contact one of the current officers to find out more about it.

MEMBERSHIP REPORT**New Student Members:**

Mohammad Hossain, Michigan State University

New Regular Members:

Dennis Popszywak, Purchasing Manager,
University of Michigan

New C.P.M.'s

Sanjeev Singh, Sommercile New Jersey

FEBRUARY DINNER MEETING

This month's Dinner Meeting will be on February 19, 2002.

Social Hour: 6:00 - 6:30 pm (Cash Bar)
Dinner Orders taken at 6:30 pm
Dinner Served: 6:45pm
Guest Speaker: 7:30/7:45 pm

iPower Distribution Group--Mass.

Speakers:

Matt Feldhoffer-Corp. officer
Rick Wetzel-Sales Manager Corp.
Pam Dunckle, President, iPower Michigan
(Lansing--Creys Rd. offices)

Where: Tom's Grill & Pub
3705 Ann Arbor Road
Jackson, Mi. 49202

Take 127 South from Lansing to I-94 east/127 South. Exit at Michigan Avenue. (Meijers East Side) As you come off the exit turn left at light. Go under the 127 overpass and continue east bound through the next light. Road changes from East Michigan to Ann Arbor Road, just after you go through the light. 1/2 mile down the road on the right is Tom's Grill & Pub. Limited parking in front and on west side, large parking lot on east side of building.

Area: Procurement of Industrial Supplies & Components through a cooperative distribution services group.- Michigan Companies in a partnered distribution service group, linked by group provided IT order entry combined with E-commerce Capability.

Topic: The Changing nature of Electronic Order Entry when blended with E-commerce Capabilities: (for Traditional brick & mortar companies) & What Lies ahead. . .

Topic is general at this point & not to be a sales presentation. I was unable to get the formal title yet, but more toward the educational of what is now and will shortly be available for MRO & maintenance supplies & components.

To Attend, Please Contact:

Beckie Beard bbeard@lcc.edu 517 483-1790	Mike Butchat mlbutcha@cmsenergy.com 517 788-2248
--	--

**NAPM CENTRAL MICHIGAN
2001-2002 BOARD**

President – Mike Butchart

Phone: 517-788-2248
Fax: 517-788-0065
Email: mlbutchart@cmsenergy.com

First VP – Beckie Beard, C.P.M.

Phone: 517-483-1790
Fax: 517-483-5289
Email: bbeard@lcc.edu

Second VP – Rod Braun

Phone: 517-789-3264
Fax: 517-789-3348
Email: rodneyabraun@eaton.com

Treasurer – Jerry Williams

Phone: 517-372-9200 ext 290
Fax: 517 372-8298
Email: jwilliams@modempool.com

Secretary – Dave Taylor, C.P.M.

Phone: 517-784-2253
Fax: 517-784-9646
Email: dkaylor@modempool.com

DNA – Jackie Clair, C.P.M.

Phone: 734-665-6131
Fax: 734-665-9239
Email: jclair@madisonelectric.com

Student Liaison – Jeffrey McCowen

Phone: 517-353-5907
Email: mccowenj@msu.edu

Director – Denise O'Brien, C.P.M.

Phone: 517-355-0357 ext 127
Fax: 517-353-2024
Email: obriend@msu.edu

Director – Boyd Shumaker, C.P.M., A.P.P.

Phone: 517-355-0357 ext 162
Fax: 517-353-2024
Email: shumake3@msu.edu

SATELLITE SEMINAR REMINDER

April 11, 2002

Doing Business Electronically:
Selecting the Best Options

June 13, 2002

Services Purchasing: Making
the Right Decisions

NAPM METRO DETROIT PRESENTS

Mr. Joe Caruso
The Caruso Leadership Institute

Negotiation: 5 Ways to Get the Upper Hand
Every Time

March 12, 2002

Register on-line at <http://www.napm-md.org/napm-md/Events/seminars/2002caruso/mar2002carusoregistration.htm>

By Phone: 313-881-0800